



Public Works Agency

Water and Sanitation
Department

Recommended Criteria and Process for New Solid Waste Collection Agreements for the Unincorporated Areas of Ventura County

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Public Works Agency
June 4 and 5, 2013



Technical Review Panel (TRP)

- April 9, 2013: Ventura County Board of Supervisors (Board) approved a 5-member Technical Review Panel (TRP) to develop criteria and process for new solid waste collection agreements for the unincorporated areas (UA) of Ventura County (County).
- A 5-member panel of County staff representing County Executive Office (CEO), County Counsel, General Services Agency (Procurement), and Public Works Agency was formed.
- The criteria and process outlined in today's presentation are recommended by the TRP.
- The TRP is seeking haulers' and other stakeholders' input regarding the recommendations presented today.





Background on Current Solid Waste Collection Agreements

- Currently, there are 20 (6 residential, 13 regular commercial, and

agreements to serve the UA of Ventura County.

Agreements were approved by the Board in 2004.

All agreements due to expire March 1, 2014. May be extended

Residential collection is currently provided by:

- Waste Management/G.I. Rubbish
- Harrison Industries
- Mountainside Disposal (Lockwood Valley area)

Commercial collection throughout the UA may be hauleders.

1 temporary) franchise collection

for a maximum of 24 months.

provided by any one of 14 franchise



VENTURA COUNTY UNINCORPORATED AREA RESIDENTIAL SERVICE AREAS WITH BASIC SERVICE COSTS

E.J. HARRISON AND SONS

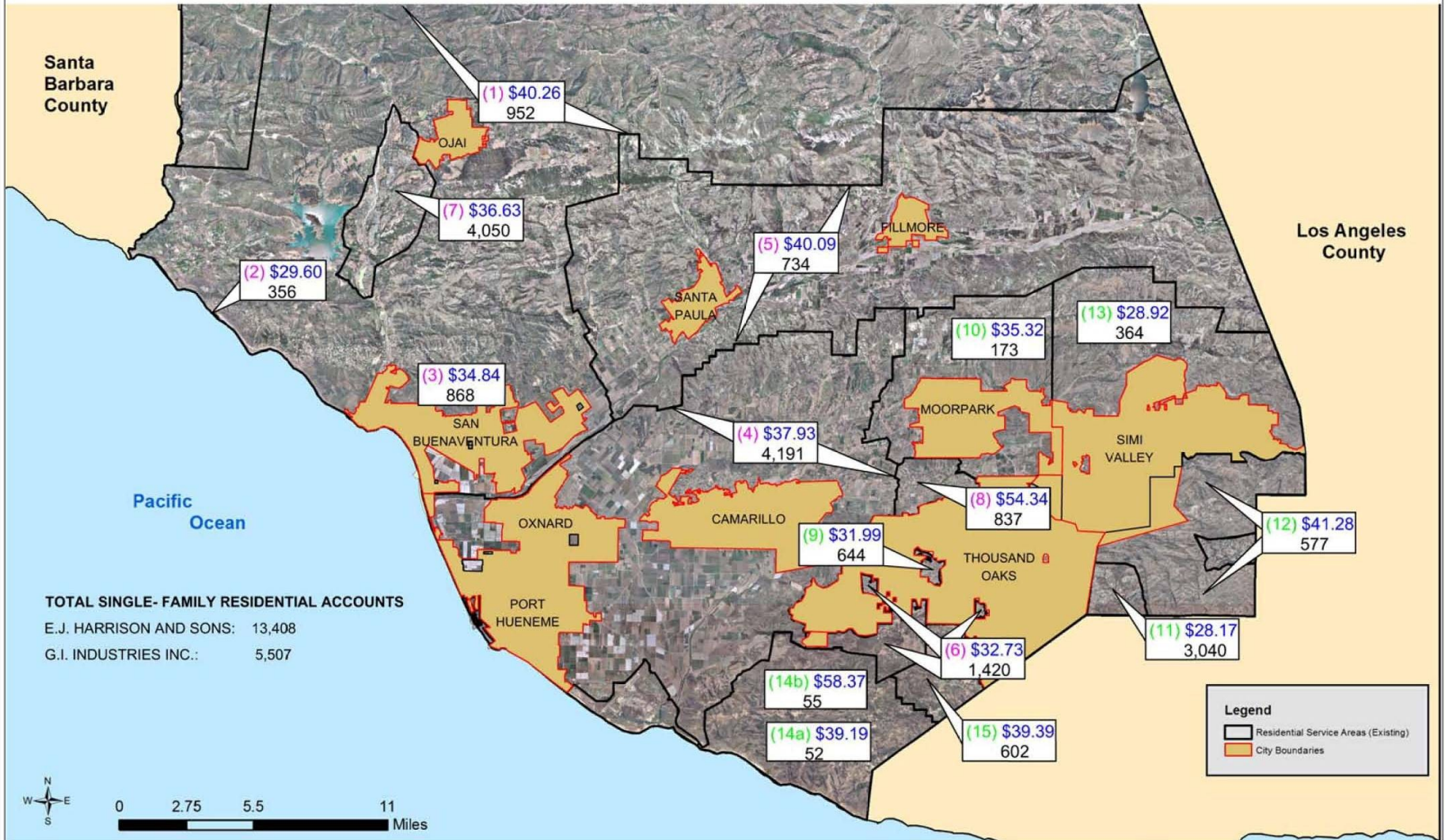
1. ZONE 1- OJAI
2. ZONE 1- RINCON
3. ZONE 1- VENTURA - (N.VENTURA AVE. & SATICOY)
4. ZONE 2 - (OXNARD PLAINS & UNINCORPORATED CAMARILLO)

5. ZONE 3 - (PIRU, UNINCORPORATED SANTA PAULA & FILLMORE)
6. ZONE 4 - NEWBURY PARK
7. VENTURA RIVER VALLEY - (CASITAS SPRINGS, OAK VIEW, MEINERS OAKS & MIRA MONTE)
8. SANTA ROSA VALLEY

WASTE MANAGEMENT INC./G.I. INDUSTRIES

9. LYNN RANCH
10. UNINCORPORATED MOORPARK
11. OAK PARK
12. SANTA SUSANA KNOLLS
13. UNINCORPORATED SIMI VALLEY

- 14A. YERBA BUENA (PCH/TONGAREVA)
- 14B. YERBA BUENA (MOUNTAIN)
15. LAKE SHERWOOD



(2012 DATA AND RATES)



Current Collection Rate-Setting Method

- 2004 – Rates were originally established using a rate model, which analyzed variables such as labor and fuel costs, mileage, disposal costs, average weight per pick up, vehicle maintenance, equipment depreciation, etc., for each service area.
- Since 2006 – Rates are adjusted annually based on Consumer Price Index (CPI), landfill disposal costs (“tip fees”), and other regulatory fee increases.
- 17 services areas. Rates vary between \$28.17 to \$58.37/month for basic service (\$38.07/month/household average).





Jurisdictional Comparisons

Jurisdiction	Population	No. of SF Residential Solid Waste Accounts	Area in Sq. Miles	Monthly SF Basic Service Residential Waste Collection Rates	Average Monthly SF Basic Service Residential Waste Collection Rates	Regulatory Fees	No. of Service Areas	No. of Haulers	Rate Adjustment Method Used
City of Oxnard	200,390	33,577	27	\$29.50	\$29.50	CIWMP \$0.05/Ton Disposed	1	1	A
City of Thousand Oaks	128,031	31,200	55	\$29.05	\$29.05	FF 8%; CIWMP \$.45/Ton Disposed; AB 393 \$.60/Acct/Mo; \$1.65/Ton Non-SVLF Disposed	1	2	A
City of Simi Valley	125,317	33,544	42	\$25.49	\$25.49	FF 8%; CIWMP \$.45 Ton	1	2	A
City of San Buenaventura	107,166	23,700	22	\$25.93	\$25.93	FF 5%; AB 939 \$.35/Mo/Acct	1	1	A
Unincorporated San Diego County	495,281	Unavailable	3,547	Varies – No Data	Unavailable	FF - \$ 2.35/ton; \$.02/Ton Hauled Outside County	12	14	B
Unincorporated Riverside County	356,633	81,182	6,369	15 Rates \$15.73 - \$31.72	\$21.02	FF 8% Minus Landfill Disposal Charges	12	4	A
Unincorporated Kern County	303,797	42,000	7,680	12 Rates \$17.47 - \$24.00	\$20.32	Admin Fee: \$20/Mo/Acct.	3	13	A
Unincorporated Santa Barbara County	134,890	31,000	2,665	11 Rates \$15.18 - \$65.55	\$36.22	12% of Gross	5 Zones/ 15 Sub-Areas	2	A
Unincorporated Orange County	119,698	29,031	24	7 Rates \$14.87 - \$23.02	\$17.61	FF - County's Total Cost Divided by No. of Accounts	9	7	A
Unincorporated Ventura County	96,589	18,915	1,648	17 Rates \$28.17 - \$58.37	\$38.07	WMF 10.25%; CAF 3%; CIWMP \$.05/Ton Disposed	17	2	A

A = Annual Inflationary Adjustment Plus Other Factors

B = No Method Used; Open Competition Determines Rates

FF = Franchise Fee

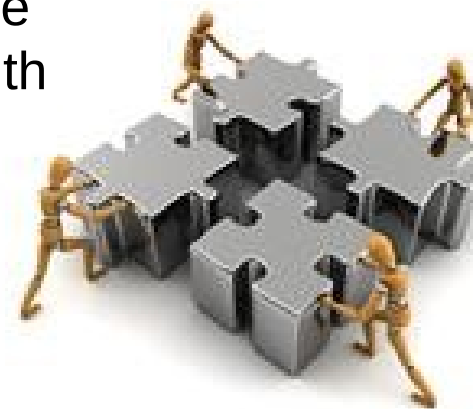
SF = Single Family

Public Works Agency



Objectives for New Agreements

- Transparency.
- Compliance with Assembly Bill (AB) 939 (1990) and AB 341 (2011) solid waste diversion/recycling mandates.
- Compliance with AB 32 (2006) - Reduction in Greenhouse Gas (GHG) emissions (reduced GHG levels through improved waste collection and disposal routing).
- Compliance with County's Climate Change Action Plan (CCAP) and conformity with County's Strategic Plan.
- Potential to reduce waste collection rates to UA residents.





Service Areas Considered for New Agreements

- Single service area
- Two service areas
- Sector service areas
- Others (e.g., partnerships)



Criteria for New Service Areas

- Distance to closest landfill or transfer station.
- Maintaining existing communities within the same service area.
- Consideration of two wastesheds.
- One service provider for each neighborhood.
- Postal zip codes, where feasible.

Proposed Residential Service Areas

- Two Service Areas (East and West)
- East – 7,865 single family accounts
- West – 11,050 single family accounts



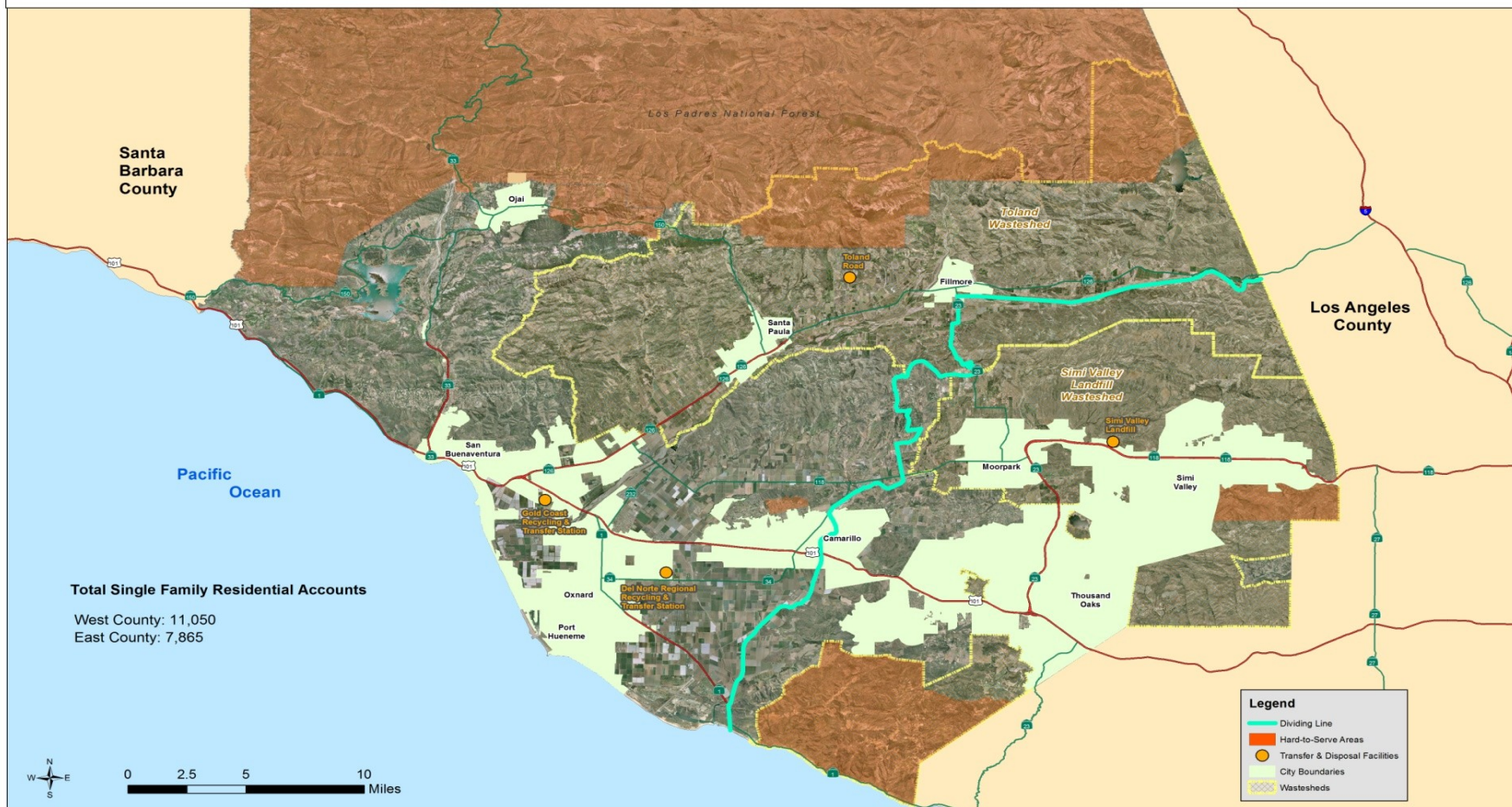
Hard-To-Serve Areas / Zones

- Hard-to-serve areas are shown on the map (next slide) in orange.
Each community will be designated as a separate zone with different rates:
Zone 1 - Lockwood Valley
Zone 2 - Yerba Buena
Zone 3 - Upper Ojai/Las Padres National Forest
Zone 4 - Santa Susana Knolls
Zone 5 - East Loop and North (near Camarillo)
- Each zone's rates will be based on the complexity of providing solid waste collection service.

Map of Proposed Service Areas for New Solid Waste Agreements



Recommended Ventura County Unincorporated Area Residential Service Areas



Prepared by County of Ventura - IT Services - GIS Division

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State Plane Coordinate System California Zone V - NAD 27

This map was compiled from records and computations

Published on : May 24, 2013

WARNING: The information contained hereon was created by the Ventura County Geographic Information System (GIS), which is designed and operated solely for the convenience of the County and related contract entities. The County does not warrant the accuracy of this information, and no decision involving a risk of economic loss or physical injury should be made in reliance thereon.



Haulers

- May use sub-contractors for “hard-to-serve” areas and UA islands.
- Exclusive residential haulers will also provide exclusive regular commercial collection services within a service area.

Number of New Hauler Agreements

- 2 exclusive Agreements for all Residential and Regular Commercial Collection Services.
- Unlimited number of Non-Exclusive Temporary Commercial Collection Services Agreements, depending upon hauler’s qualifications (e.g., safety records, regulatory compliance, financial history, etc.).



Recommended Solid Waste Rate Structure

Base Rate

32-Gallon
Container

\$20/Month
\$25/Month

Regular Rate

64-Gallon Container
Base Rate x 1.30

\$26/Month
\$32/Month

Oversize Rate

96-Gallon Container
Base Rate x 1.60

\$32/Month
\$40/Month

In addition:

- Cost of first recycling and green waste container will be included within cost of first trash container.
- Cost for a second trash container will be 33% of basic service rate.
- A second recycling or green waste container will be provided at no charge. Container rates for three (3) or more recycling or green waste containers to be determined.



Special Services and Exemptions

- A 10% discount for low income seniors — based on verifiable annual gross income — will be recommended to the Board. Residents must reapply annually.
- A “valet” rate (i.e., walk-in/drive-in service) will be recommended as a “special service” for an additional cost.
- County’s current Green Waste Materials Recycling Exemption program will be maintained for parcels with one acre or greater.
- Solid waste collection will not be mandatory, per County ordinance code - status quo.





Recommended Process for New Residential Solid Waste Collection Agreements

Request for Qualification (RFQ) and Request for Proposals (RFP) Process

- Selection will be based on “best value” for each agreement.
- Best value is determined based on criteria in the RFP.



Recommended Criteria for Residential RFQs

- Financial strength (e.g., size of Ventura County contract as a percentage of company's most recent gross annual revenues).
- Insurance and bonding capacity.
- Company experience in solid waste collection for similar size jurisdictions and complexity.
- Satisfaction level of other jurisdictions served by the hauler (references).
- Safety record as measured by Experience Modification Rating (EMR) and OSHA violations over the past three (3) years for office providing service within RFP-defined service area.
- Time to implement new service agreements.



Recommended Criteria for Residential RFPs

- Cost for residential small (base rate) trash container.
- Customer service procedures and office locations.
- Compliance with Assembly Bill (AB) 939, AB 32, and AB 341.
- Guaranteed waste diversion rate for residential (exclusive) service.
- Proposed exceptions by RFP respondent to new agreement.
- Projected total compensation to RFP respondent by service area.



Proposed Term for New Agreements

- Initial term of 8 years with a 2-year extension at County's sole discretion, providing haulers have met certain criteria at the end of 8 years.
- Annual rate increases will be based on:
 1. Consumer Price Index (excluding fuel and energy component);
 2. Fuel index (natural gas);
 3. Regulatory fee adjustments; and
 4. Tip Fee adjustments.





Time Extension for all Existing Agreements

- All current residential and commercial solid waste collection agreements expire March 1, 2014.
- Current agreements may be extended to allow sufficient time for the new hauler agreements implementation, depending on Board's action at the next meeting in summer/fall 2013.



Stakeholder Participation

- A public stakeholder meeting was held at the County of Ventura Board of Supervisors Hearing Room on April 9, 2013, to discuss existing, and options for, new residential and commercial solid waste collection agreements.
- Two public stakeholder meetings are being held on June 4, 2013, and June 5, 2013, to discuss TRP recommendations with haulers and stakeholders.
- Additional stakeholder meeting to present TRP final recommendations to the Board.
- After receiving all hauler and stakeholder input, final recommendations will be presented to the Board in the summer/fall 2013.



Next Steps

- Receive verbal and/or written comments and input from haulers and other stakeholders no later than Friday, June 14.

E-mail comments to Bruce.Belluschi@ventura.org or send to:

*County of Ventura
Public Works Agency
Attn: Bruce Belluschi, IWMD
800 S. Victoria Avenue, #1650
Ventura, CA 93009-1650*



- Consider comments and input and incorporate them into recommendations as appropriate.
- Present hauler and stakeholder input to TRP, as may be necessary.
- Hold an additional stakeholder meeting.
- Present TRP recommendations to County Board of Supervisors for approval of criteria and process for new hauler agreements in summer/fall 2013.
- Staff will develop and negotiate new agreements and recommend them to the Board for approval, based on Board's direction at next meeting.